

18 Oct 2018 187th AHC BOD Teleconference 1830 hrs CDT

Attendees: Jim, George, Ray, Woody, Kieth, Cindy, Ken S, Ben S, & Ron; started @1834 CDT

Teleconference: 605-475-4700, PW: 661145#

- 2018 Reunion:
 - Registration & Hotel numbers
 - Army Aviation sponsorship money (\$5K) has come in and \$65 per person for helicopter rides on Thursday free day in downtown St. Petersburg [we're \$3K in the hole]; Ben feels he's going to get more \$\$ from local groups that would really help.
 - Jim moves that offer \$50 helicopter rides; 2nd & passed
 - The hotel is still giving us the good room rate up and until the start of the reunion
 - Ben's bringing some chick to do Harley photo shoots
 - Ben is updating the pictures concerning this activity, and sending out emails to people coming to the reunion w/questionnaire
 - Ben's still going send out to the people already registered another email of updated material
 - We're about \$4K in the hole at this point
 - Hawaiian menu is going to for the banquet
 - Welcome party is finger food & drinks (possible free)
 - Lunch is Chicken, Pork
 - Dinner Luau buffet style
 - Red Tide is still around; don't go in the water
 - Ben is continuing to get sponsor money to save us money
 - More people are signing up at the hotel; hotel registration is extended
 - The hotel is expecting to make around \$70K on us
 - Ken spoke with Rita Vest & wanted to know if we're doing the 50-50 raffle; Jimmy S is bringing those tickets of different colors; call him
 - Hospitality Room
 - There's plenty of beer lined up
 - Coffee urns & water will be there too
 - Donuts will be there too
 - Soda
 - Ray sent a spreadsheet with all information about the last 5 years
 - Need people to keep the things stocked and refilled (ice, wine, beer, soda) – Ben has students doing this (he gave them free rooms)
 - Bulletin board on an easel – Ben has that covered
 - Kickoff Party

- Casual attire (Tropical) & flip flops
 - Ladies are getting a bracelet at this party
 - Guests of Honor Day (Fri)
 - Busses are ready at 0930; bus captains needed
 - 10-12 noon; if we get enough vehicles
 - Load busses around 1300 to go back to the hotel
 - Mayor of St. Pete Beach plus politicians
 - Procession to somewhere (walking 7 blocks) with the politicians speaking; there will be rides for this for those that can't walk
 - Jim needs to know if Ben's got a speaker or not so he can tell Florence Gantt to speak or not. Florence will be the speaker again.
 - Memorial Service
 - 187th Gear On
 - Silent & Live Auction (Sat)
 - Seating & Table space, speaker system
 - Same space for all on this day
 - We don't have the whole room booked for Sat night – via the contract
 - Jim will send the auction paperwork to Ben – notepads, forms
 - Ben is still looking to his sponsors for items to be donated in the auction
 - Business Meeting
 - Jim has this under control (projector, audio system, screen etc.)
 - Ladies' Luncheon
 - Jim has a backup plan for Ben
 - Jim is recruiting some entertainment (MCs: Michelle Strait & Florence Gantt)
 - Banquet
 - 122 signed up today
 - Cash Bar & Cocktail hour before the dinner
 - Ben is trying to get a couple of Green Berets to speak
 - Ben is putting together some band of entertainment
 - Joe Emerson is doing the Missing Man Ceremony
 - Jim is doing the Gaffney Award presentation (Ian is having surgery)
- Company Store Transition
 - June financials: at Cost
 - Discount sale at reunion (50%) – George wants to increase the discount to give Rucker less money
 - What was normal markup on items? Don't know; but at cost. It was a service to our members. Rucker wants to have a big markup on items (30-50%). The amount of sales should be as much as possible to limit amount of money going to Rucker. There will be a lot of 3XL sized people at our reunion. Whatever money we give Rucker will be paid back to us in this

interest free loan. Rucker wants us to determine what items that we'd like to have them buy for sale.

- Should we have a slide decision for members? Ray will do this.
- MOA wording discussion and modifications (i.e.: % of markup, cutoff arrangements, etc.)
- What was the cost of bringing a new item into the store inventory? Try \$2K.
- Jim proposed the original \$\$ range to be given to Rucker Motion pasted
- Final MOA will be presented to membership for decision
- Video Options
 - Craig Bond is having a continuous showing on a laptop; Ben has a large flat screen TVs (2 of them) in there. Craig is working on some kind of video history into one place for the unit; and some post production work to stabilize the video; we can take orders for these videos at price for flash drives – Jim will get back with Craig on this subject
 - There are other videos that are going to shown
- Other Items
 - Telecon ended @1955 CDT